# A bird's eye view!





We are 66 farmers who stand on the front line of environmental issues.

Together, we own and manage our own project and are striving to create value added investments, local jobs, local development and a redefined agricultural community.

# Your intended outcome will determine the form or entity of your business.

# Ownership vs. Land Leases

### Minwind Energy: Business Goals & Objectives

- Develop renewable energy
- Local business and employment opportunity
- Harvest the wind
- Group ownership, limited owners liability
- Profits stay in area
- Proven technology and equipment
- Stable management
- Long term marketing arrangement
- Participate in the future



### BUSINESS ENTITIES

- **^**C-Corporation
- ▲ Individual
- **COOP**
- **▲**∐C
- ▲S-Corporation

#### OUTCOMES OF BUSINESS ENTITIES

- > Return on investment
- > Use of depreciation
- > Convertibility of stock
- > Inheritance issues
  - > By state
  - By family
- > Use of Federal Tax Credits
- > Sales of Green Tags

## SEC Regulations

- Who will be our investors?
  - Accredited investors
  - Non-accredited investors
- Exemption Status
  - Instate
  - Out-state
  - Multi-state
  - Differences in Cost
- General Solicitations?

# Capital

- > Selling shares
  - ➤ Possible investments by all income levels
- ➤ Borrowing Capital
  - **≻**Local Banks
  - >Institutional Banking

#### Investment Issues

- Community involvement is limited by SEC laws (accreditation)
- Q reporting costs
- Income type could possibly be wrong
- Eminent Domain issues
- Merger and acquisitions changes in PPA
- Moving PURPA contract prices
- MISO Study

#### **CHOOSING A DEVELOPER\*\***

- ➤ Past Experience in Wind Energy
- > Expertise
  - > Engineering
  - > Power Purchase Contracts
  - > Product Knowledge
  - > Construction and Operational Costs
- > Developmental Fees
- \*\*Not to be used in choosing a Business Model

#### **Tower Land Leases**

- Length of developmental options
- Length of operational lease
- Rate of operational lease
- Length of extension options
- Land owners operational costs
- Percentages on flexible contracts (who decides on turbine size)

